

New England Region, Sports Car Club of America, Inc.  
Board of Directors Meeting Minutes Open Session  
November 14, 2018

The Board met at the Fairfield Inn and Suites, Auburn, Mass.

Present were: Regional Executive Sterling Cole, and Directors Wiley Cox, James Ray, Doug Myers, Brian Doherty, Philip Lamoreaux. Also in attendance were Trevor Hermance, George Farrar, Alex Jackson.

Meeting was called to order by Sterling Cole at 7:10pm.

7:11pm – Motion to accept October 2018 BOD minutes, seconded (Ray, Myers) – **MOTION PASSED, Lamoreaux Abstained**

**Area 1 report** – No Report

**Jumbo Region Report** – Call is 11/15/2018, no current report.

### **Specialty Reports**

**Treasurer Report** – Balance sheet sent by Dick Patullo, passed around. Cash is up, life ids good. BOD approved \$8500 to go to Umass Medical for RAL. Difference from RAL costs versus donation is \$1685, to come from region treasury. Check to be sent by treasurer ASAP. Accounting up to date as of 11/1, comptrollers are on the ball. SCCA invoices are almost cleared up, work with comptrollers, SCCA and Treasurer. Almost completed, one invoice remaining. \$34,500 profit for the year right now, probably about \$20-25k for profit at the end of the year.

**Club Racing** – Dick Patullo spoke for Club Racing. A few bills left to process, probably a \$3-5k loss for the year. Thompson helped to balance out a larger loss. Early schedule is put together, including better date at Thompson in July. Dick Patullo presented 2019 budget for Club Racing. Entry fees to stay the same. Admin fees remain the same. Small budget (\$2k) put in for radios for the year, and someone to troubleshoot communications issue.

**Motion to accept 2019 Club Racing budget 7:24pm (Doherty, Cox) – MOTION PASSED UNANIMOUS**

**Rally / RallyX** – Overview of events from previous two events. 10/27 - Rochester Fare, 79 cars. and 11/7, Joker Lap. 88 drivers, 7 laps. 12/1, Wolf Chase at Caanan, limiting to 75 cars. TSD on 11/10 run by Mike Belliveau, 17 teams participated. Winter RallySprint events in planning, trying to run every month during the winter TBD

**Solo** – Alex Jackson presented a report, 90 entries for the Team Challenge event on 10/28. Season Trophies need to be purchased. Schedule for next year is in planning. Discussion about getting more involvement from the Solo group in RAL, times and dates discussed to try to run events closer together. Alex to speak with Bob Davis and JB Swan to try to get dates together between Solo and RR. 2019 Nationals event to be at Seneca. Kathy Barnes presented 2019 Solo budget. Similar to this year, looking to do a College outreach (free entries) for some local students - **7:43pm - Motion to approve Solo 2018 Budget (Doherty,Ray) MOTION PASSED UNANIMOUS.**

**Time Trial** – No report.

**Merchandise** – Sterling has Donna's emailed report. Budget presented via email. \$8,677 sold in 2018. Expenses \$7,396. Proposed for 2019, \$8300 income, \$8,060) - **7:44pm - Motion to approve 2018**

**Merchandise Budget - (Doherty, Ray) APPROVED**

**Membership** – 2363 as of 11/13/18, 23 expired, 33 joined/rejoined. Lamoreaux brought up concerns about membership and how the renewal is completed. Some RX folks want to have their membership NOT restart from the old original start date. Suggested that the member call National office to discuss if it can just start at the time of the payment, and not "count back" to the original start date. 83% retention rate year over year. Budget presented for 2019 – slightly less than 2018, fewer 25-year anniversary members. However it is a

50-year anniversary. Recommended we recognize all our 50-year members at this 2019 annual meeting - **Agreed. – 7:56pm Motion to accept Membership budget 2019 – Doherty, Ray – MOTION APPROVED.**

**Social Media Update** – No Report

**7:59pm - Motion to approve all specialty reports as given – (Lamoreaux, Doherty) – MOTION APPROVED.**

## **OLD BUSINESS**

**Annual meeting and Banquet budget** – Called Chris Regan by phone - Food is \$37/person (chicken, fish, veg), band booked Saturday night. Conference room costs and Breakout rooms TBD. Looking for sponsors for snack/room sponsorship. Discussion about A/V, band costs, luncheon costs, etc. Discussions of larger programmatic changes potentially wanted or needed for the annual meeting each year – who is responsible, should it be a profit-center for the groups that run it? We need additional details from Rally/RallyX for the meeting costs, schedule, etc.

**Notice of Meeting Mailing and Ballots** – Discussion of who do not have emails on file with SCCA (400) that are NER members. Will go out electronically, and will also be included in Pit Talk. Physical mail will be sent to members with no email on file. We will send email to everyone, and physical mail to the 400-ish who do not have emails. Open the MSR election ASAP

**Archives Update** – Asking for budget of \$1000 for 2019. Shipping, shelving, shredding, etc. Does not include storage unit fee.

**Constant Contact** - \$531 spent this year, estimate of \$580 for 2019 budget.

**New England Auto Show** – Need to get insurance in place for the event. Brian Mushnick to reach out to Kathy. Kathy will fill out request when contract is sent to her, Sterling will send Kathy the contract. Info guide received from the event, costs, do's and don't's, etc. We have some show volunteers already for cars, and booths.

**CART events on SCCA pages** – Need representative from NER on their social media group. Will confer with Jessie. Larger discussion held on allowing other groups/tracks to advertise their events on our site.

**2% fund** – Brian Doherty sent out our proposed potential ideas for annual assessments or changing the formula. Most groups want annual assessment. Need an \$80k seed from the board account to start the fund. Recommend that each group include a 2% fund budget line item. Considerations discussed on how and when to assess 2% on groups. (At the year after the fund drops below \$80k, potentially 13-23 months after drop.)  
Action Item for Dick – move \$80k to a new 2% seed fund account.

**9:27pm - Motion to allocate \$80k from BOD savings account to create a new General Reserve account for reformed 2% account, (Doherty, Lamoreaux) – MOTION APPROVED**

## **NEW BUSINESS**

**Event Scheduling** – Club Racing and Rally/RallyX and Solo are in progress, or in early form. Club racing has a prelim schedule. Time Trial is looking to add additional events (5 + Nation TT event)

**2020 Annual Meeting** – Solo in in charge for 2020. Need to start considering options, locations, etc.

**Subsidized BOD members to Nationals** - RE will reach out to the incoming potential directors to see if any are interested in going. Potentially will send James Ray, Phil Lamoreaux, and Doug Myers.

**Motion to move to Executive session and not return (Cox, Doherty) 9:29**

Respectfully submitted this 14<sup>th</sup> day of November, 2018,

Wiley Cox, acting Secretary