

New England Region, Sports Car Club of America, Inc.
Board of Directors Meeting Minutes Open Session

November 8, 2017

The Board met at the Fairfield Inn and Suites, Auburn, Mass.

Present were: Regional Executive Sterling Cole, and Directors Richard Currey, Doug Myers, Brian Mushnick, Jessie Honigs, Theresa Condict. Also in attendance were Trevor Hermance, Paul Krysiak, Dick Patullo, Kathy Barnes, Herbert Paul

Meeting was called to order by Sterling Cole at 7:07pm.

7:11pm – Motion to accept October 2017 BOD minutes (amended to include James Ray as being in attendance, and to include Brian Doherty being elected to the Board after Executive Session), seconded (Ray, Myers) – **MOTION PASSED**

Area 1 report–National BoD met in Dallas on 11/4/17, discussed the 2018 strategic plan with Mike Cobb, he shared his thoughts on moving forward. Main goals include improving the member experience by focusing on operational excellence while continuing to develop our programs, working to remove the barriers to entry. He would like to work on more video content showing what we do, identified some of the issues with the web site and is working towards an answer. Discussion on the technology challenges that have to be addressed in the home office.

Club looking at losses on the Pro side of the business with the FiA Formula series. It was reported that we have some interest from series sponsors so we can hopefully see that change in the future. Formula3 version of car was unveiled at the Formula1 event at COTA. Event was a success, but there is no doubt we have to get the finances in order. Club side and enterprises finances are doing well. Mike Cobb will be attending the NEDiv mini con this weekend in Maryland.

Specialty Reports

Treasurer Report – Balance sheet sent by John Ferreira just before meeting. No report.

Motion to accept Treasurer’s Report (Mushnick, Currey) – 7:20pm - MOTION PASSED

Club Racing – Budget Presentation 2017 net profit \$29,058.77. 2018 will be similar including a Major event in July at Thompson. Dates are submitted to NEDiv and are still tentative. CRE is remaining similar to this year. Pro-IT has been poorly attended, so discussions continue as to whether they will be asked back. **Motion to approve 2018 Club Racing Budget 7:26 (Ray, Mushnick) MOTION PASSED.**

Rally / RallyX – 88 entries for Joker Lap, 40 more than previous Canaan high. Next event 12/9 at Wolf Chase. 16 RAL t-shirts sold.

Solo – Overall participation down, erratic novice attendance. Question raised as to the effect of TNIA and CAM on Solo. No 2018 national event for Devens, Finger Lakes returns instead. Expect that NER and Finger Lakes will alternate National event. Solo budget proposal presented. **7:41pm - Motion to approve Solo 2018 Budget (Currey, Mushnik) MOTION PASSED.**

Time Trial – No report.

Merchandise – (Sterling has Donna’s emailed report)

Membership – 2315 Oct 2279 Nov. Expired 87, New 28. Budget \$2325 proposed.

7:48pm - Motion to approve 2018 Merchandise Budget - (Mushnik, Honigs) APPROVED

7:48pm - Motion to accept specialties (Currey, Condict) APPROVED

OLD BUSINESS

Annual Meeting 1/6/2018 at Foxwoods. Room Rate \$189 plus resort fees. Herb Paul offered a short Video presentation of “2017 in Review” if it can be coordinated.

Notice of Meeting Mailing – Will go out electronically, and will also be included in Pit Talk. Physical mail will be sent to members with no email on file.

BOD Nominations – Deadline is tonight. Solid nominating slate is expected.

RAL Totals – approx. \$9000. Waiting for final numbers from treasurer.

Archives Update – Donna has cataloged 12 out of 140 boxes. Progress continues. Invoice for Oct expenses submitted and approved.

NER Stickers – Looks great. Need to be applied to the brochures.

Facebook Boosting is in process. Theresa is working through the Facebook red tape.

2018 Comp Schedules – Submitted to NEDiv.

TNIA has been added to the NER website. Jessie will wordsmith the entry.

Motion to move to Executive session and not return (Mushnik, Honigs) 8:24

Respectfully submitted this 12th day of December, 2017,

Wiley Cox, Secretary