New England Region, Sports Car Club of America, Inc. Board of Directors Meeting Minutes Open Session

October 11, 2017

The Board met at the Fairfield Inn and Suites, Auburn, Mass.

Present were: Regional Executive Sterling Cole, and Directors Richard Currey, Doug Myers, Wiley Cox, Brian Mushnick, Jessie Honigs, Theresa Condict. Also in attendance were JB Swan, Paul Krysiak, Brian Doherty, Luis Rivera

Meeting was called to order by Sterling Cole at 7:10pm.

7:13pm – Motion to accept September 13, 2017 BOD minutes, seconded (Honigs, Currey) – **MOTION PASSED**

Area 1 report– Made it through two record Runoff events. Alaska Rally was also successful. Rally Nationals is also looking to be a record-setting event. Quiet on the board, two meetings scheduled for November and December, rule changes and budgets

Specialty Reports

Treasurer Report – Club is doing well. All groups are positive for income-to-debt at this point of the year.

Motion to accept Treasurer's Report (Mushnick, Currey) – 7:20pm - MOTION PASSED

Club Racing – Presented 2016 EP NARRC Championship fleece to Sterling Cole. Final event last weekend, very successful, better than expected. Approximately 160 cars in attendance. Concept of championship weekend seems to draw people. Schedule is pretty much set for next year. Driving School at Thompson, 7 events, including a Major at Thompson. 2017 championship points are already out. Working on a budget for 2017.

RallyX – RallyX had two events with 150 between two events, 92 at Blue Lot at Okemo, and 78 at Dirt Massacre. Has made up deficit from missing events. Next event 11/5 at Canaan, Joker Lap format. Target dates chosen for ¾ of next year.

Time Trials – Last event TT was at Thompson on 9/23. 35 cars. Team relay format run. Event went well. Looking to schedule for next year.

Solo – Stirling Moss runoff on 10/8. Rain in the morning, but driving was great. Jason Fair won the trophy. Team Challenge on 10/30

Merchandise – Merchandise 2017 merchandise sales on target. Total income about \$7,268. Taking inventory to order for next year.

Membership – Members as of October 11, 2017, 2315. Jessie reports recruiting someone to flag from TNiA.

Motion to accept specialty reports (Currey, Honigs) – 7:35pm – MOTION APPROVED

OLD BUSINESS

Annual Meeting 2018 – Brian Mushnick talked to Foxwoods. Jan 6^{th,} 2018 available. Room rates \$200/night. Mohegan Sun did not seem to want our business this year. Four Points Norwood possibly a second choice. Jessie also brings up Plain Ridge Park and Casino.

Archives update – Donna Stevens has taken on Archive review work, working with Ed Valpey to catalog and update archives in New Hampshire. Submitted a budget for \$1000 through December 2017 for cataloging and storage supplies.

Motion to approve a budget of \$1000 for Donna Stevens to perform Archive catalog work through the end of December 2017 (Ray, Myers) – **MOTION APPROVED**.

National Convention – Budget for 2018 to send four people - \$4000, suggest we send Jessie, Sterling, Theresa, Doug. Need to publicize the Ascender program. Registration opens in 4 days. Motion to expand National Convention Budget for 2018 to \$4000, to send four people in 2018 – (Currey, Cox) – 8:01pm - **MOTION APPROVED**.

NER Brochure Stickers – Proposing we make a 2x6 inch sticker for back of brochure for the schedule. 1000 labels for 500 brochures, \$130. (\$75/hr for design and layout). (Printed sticker to cover blank space on brochure) – Recommended budget of \$250 to cover stickers and layout. Motion to approve budget of \$400 to layout and produce stickers for brochures – (Cox, Currey) – 8:10pm – **MOTION PASSED**.

Election – Update

2018 Competition Schedules – In progress. Club racing mostly done, RallyX in progress.

NEW BUSINESS

Election – Andrew Ahern's replacement

Brian Doherty – Gave an update of himself, history, etc. Experience with Non-profit work, managerial work, etc. Practicing attorney.

Luis Rivera – Done some solo events, focusing on Club racing. Trying to get new members involved with the club.

NEDiv awards & Mini-Con – Convention is 11/10-11/2017, Friday and Saturday, hotel room price is \$129/night. Registration is \$150/person. Sterling solicited requests for driver of the year, worker of the year, etc, for NEDiv awards.

Constant Contact budget – Submitted by Donna Stevens – Payment due in February 2018, \$546. 4550 members listed in CC directory, 2300 active members in the club? Wiley to figure out with Donna why we have 2000 extra members on the list.

NER Website – Can we add a tab for TNiA? (Redirect to an internal page, with a TNiA website link, <u>www.tracknightinamerica.com</u>)

Brian Doherty mentioned his company can potentially underwrite part of the annual meeting and give a short presentation on liability insurance gaps between coverage of National coverage and personal responsibility. Brian will talk to Kathy about reviewing the insurance policy to see if we're sufficiently covered.

8:41pm – Motion to adjourn to executive session, to return to normal session. (Mushnick, Honigs)

Return to open session – 8:55pm

Respectfully submitted this 11th day of October, 2017,

Wiley Cox, Secretary